

GROW Compact Action Network Meeting Notes

Friday 11 November 2016

Attending:

Adrian	Hart	Chilwell Consulting
Alex	Houlston	Energy for the People
Angela	Campbell	Fagg's/Mitre 10
Anne	O'Brien	GROW
Ashley	Clerehan	WorkSafe
Brendan	Davie	Gforce Employment Solutions
Brendan	Windmeyer	Programmed
Chris	Newman	ArcBlue
Georgia	Quill	Dept Justice & Regulation
Helen	Craven	Air Radiators
James	Baird	Localised
John	Timmer	Baptcare
Liz	Everist	GROW
Mat	Dickins	Corio Waste Management
Nicola	Wojcik	WorkSafe
Stan	Corner	BTS Business Technology Specialists
Stephen	Ryan	RDV
Tim	Boyd	GMHBA
Virginia	Todd	DELWP

Apologies:

Annette	Gill	Karingal
Andrew	Henderson	ABS
Brendan	Snookes	The Gordon
Elaine	Robb	Encompass Community Services
Ian	Clifton	Deakin
Jacqueline	Bell	St Laurence Community Services
Jennifer	Labourne	Colac Area Health
Jo	Powell	Viva Energy
Kirsten	Kilpatrick	Tract
Paul	Rawson	Barwon Water
Peter	McCracken	ICN
Travis	Kirwood	CoGG
Robyn	Hayles	Barwon Health
Shane	Drury	Lyons
Sue	Luke	Colac Otway Shire
Tina	Hewett	St Laurence Community Services
Tina	Perfremment	Future Proofing Geelong

Presentation on Localised

James Baird, new Compact signatory, presented on the partnership with GROW for the local supplier platform for the G21 Region. This tool will be a key part of the discovery and capacity building for local buyers and suppliers, and strengthen local procurement. All members are encouraged to support the new platform (when launched in 2017) by adding all future procurement opportunities.



Reports from all members

Tim Boyd ([GMHBA](#)): GROW well received and working on inclusion of clauses in tenders.

Dashboard will be key to the internal communication strategy.

Adrian Hart (Chilwell Consulting): Management and procurement consultancy. Currently working with Geelong Kindergarten Association (amalgamating with Bethany) on a contract process, which has included clauses from Social Procurement Toolkit in tender documents – will work with GROW on a case study.

Stan Corner ([BTS Business Technology Solutions](#)): Long-term partner of GWYL, excited to be engaged in GROW.

Georgia Quill ([Department of Justice & Regulation](#)): As a State Govt department, DJR has limited purchasing outside of policy; however considering opportunities internally. Also focussed on employment outcomes for client group (youth justice, ex-offenders, community service orders).

Brendan Windmeyer ([Programmed](#)): While Programmed is a large national organisation, it has 100 locally based employees including maintenance contract for Barwon Water, land management, painting, electrical, traffic management etc. Programmed are now working with Corio Waste Management after meeting at a GROW event and looking for further opportunities to work with local suppliers.

Brendan Davie ([GForce](#)): 300 apprentices, temporary labour hire, JobActive and Transitions to Work – all potential sources of employees from targeted communities.

Helen Craven ([Air Radiators](#)): New signatory, a local organisation manufacturing heat transfer and air movement solutions.

Alex Houlston ([Energy for the People](#)): B-Corp (with % profits going to training and employment) which provides clean energy solutions, hoping to work with G21 organisations and suppliers.

Mat Dickens ([Corio Waste Management](#)): As a local SME, Localised will meet needs – have already made linkages with Programmed and Barwon Water via GROW. Exploring employment opportunities via Whittington Works Alliance, GForce and Matchworks.

Virginia Todd ([DELWP](#)): In terms of Geelong Planning Authority, most of the work will be procured by City of Greater Geelong.

John Timmer ([Baptcare](#)): Baptcare are delivering a major infrastructure project in Norlane, which will have an aged care facility – current working with Northern Futures to train future local workers, partnering with Urban Seed for place-management, plans for social enterprises (eg open space maintenance, a café at the Community Hub).

Stephen Ryan ([RDV](#)): developing strategic project with Barwon State Government Departments around local procurement, noting that local offices have an exemption from centralised procurement for less than \$25k.

Chris Newman ([ArcBlue](#)): Noted changes in State Government eg the Level Crossings Project have mandatory social procurement requirements, and new Social Enterprise policy expected soon. Providing social procurement training with Social Traders.

James Baird ([Localised](#)): Noted that as a new GROW signatory, will be working to include the social procurement in the Localised supplier platform.

Angela Campbell ([Fagg's/Mitre 10](#)): Has a requirement to procure 80% from Mitre 10 suppliers, so actively working to include G21 businesses on this list. Now measuring the 20% local component. Work with GForce and Northern Futures for employment opportunities, and have doubled the number of employees with a disability.

Update on Key GROW Projects

1. Regional Procurement Economic Modelling Project

- GRIIP (GROW, Give Where You Live, G21 – Geelong Region Alliance, Committee for Geelong, Enterprise Geelong, Geelong Chamber of Manufacturers) working on

implementation of recommendations via specific industry working groups

- Endorsed Localised as G21 Regional Supply Chain Platform

2. GROW Social Procurement Toolkit

- Some organisations are already using the Toolkit (keen for feedback)
- How do we educate suppliers? Adding clause/s to help suppliers respond to tenders?

3. Regional Shared Measurement System

- Kerry Farrance commencing as GROW Evaluation and Data Analyst, will assist Compact signatories to collect data
- Building the Regional Dashboard (ArcBlue) in partnership with GROW

4. Demand-led Employment Projects

- Jobs Victoria funding in G21 Region for Colac Demand Led Employment Project, Whittington Works Alliance, Whitelion

Planning for 2017

- GROW data collection – request for baseline procurement and employment data in Jan/Feb 2017. Kerry Farrance will be supporting Compact organisations
- Timelines for Compact Action Plans - Liz and Kerry will also work with individual organisations on Plans for publication by May 2017 (NB template on website).
- Tailored GROW Workshops - GROW and ArcBlue are offering workshops to organisations to help build internal awareness and capacity, tailored to meet individual needs – and for key industry sub groups to plan opportunities for local social Procmt.
- Individual dashboards will be developed in early 2017, and collated to enable launching Regional Shared Measurement Dashboard at the inaugural GROW Report Card Event (May 2017)
- CAN Meetings to be bi-monthly commencing Feb 2017

Actions and next steps

- Follow up GPAC \$38m Upgrade Project (Liz)
- Follow up Green Spine Project with CoGG (Liz)
- Request for Case Studies on using the Social Procurement Toolkit (all)
- Add clause/s to Social Procurement Toolkit to help suppliers respond to tenders (tbc)
- Develop prototype presentation/materials about GROW for COMPACT member internal communications (including purchasing and employment) (GROW Team) etc.
- Set meeting dates as appointments in CAN members calendars (Liz)
- System for sharing CAN contacts to be developed (Liz)

Actions from previous meeting

- Future CAN meeting to explore employment processes, opportunities and risks. (Liz)
- Future CAN meeting to explore Social Enterprise opportunities and collaborations. (Liz)
- Build support and tools for suppliers (and other organisations) to assist them to generate employment opportunities (GROW and partners eg. Whittington Works Alliance)
- Explore possible sponsorship of a Social Procurement Award in the Geelong Chamber of Commerce Business Awards. (Liz)