

Opportunities for suppliers to GROW in the G21 Region

What is Victoria's **Social Procurement Framework**? <https://buyingfor.vic.gov.au/social-procurement-framework>

- Applies to all goods, services and construction by, or on behalf of, Vic Govt departments and agencies.
- Aims to leverage Government buying power to deliver social and sustainable outcomes that benefit the Victorian community.

How can suppliers get more business by helping agencies meet their SPF requirements?

1. Purchasing directly from social enterprises, disability enterprises, or Indigenous business.
2. Delivering on targets or clauses in Government contracts related to fair, inclusive and sustainable business **outputs** including:
 - a. providing employment and training (directly or via sub-contractors) to disadvantaged Victorians including: Disengaged youth; Long-term unemployed people; Migrants; Refugees; Single parents; Workers in transition; Aboriginal people; People with disability; Women in industries with gender inequity
 - b. contributing positive environmental impacts for example, maximising recycling, minimising waste and greenhouse gas emissions, conserving energy and water.
3. Delivering on targets or clauses in Government contracts related to fair, inclusive and sustainable business **practices** including:
 - a. adoption of family violence leave or gender equity policies;
 - b. compliance with industrial relations laws and promotion of safe and secure employment;
 - c. incorporating environmentally sustainable policies and procedures.
4. Sub-contracting to suppliers who are social enterprises, disability enterprises or Indigenous business OR delivering fair, inclusive and sustainable business outputs or practices (see above).

What is **Local Jobs First**? <https://localjobsfirst.vic.gov.au/>

The Local Jobs First Policy is comprised of the Victorian Industry Participation Policy (all Victorian government departments and agencies for any type of project with a value of \$1 million or more in regional Victoria) and the Major Projects Skills Guarantee (all construction projects valued at or over \$20 million are required to use Victorian apprentices, trainees or cadets for at least 10 per cent of the total estimated labour hours.)

How can suppliers get more business by helping agencies meet their Local Jobs First requirements?

Local Jobs First contractors will need to deliver on specific commitments to provide local content and inclusive employment outcomes, either directly or via their suppliers. Suppliers will need to verify their local spend and employment data.

How will GROW assist suppliers?

1. GROW provides signatories with systems and capacity to plan, monitor and report against both SPF and Local Jobs First requirements, through the (insert access to information and tools to plan social procurement and) provision of confidential data dashboards and tested reporting tools. For example, GROW can assist with monitoring and reporting requirements by verifying local content and local employment.
2. GROW has been acknowledged in the SPF documentation as a key [strategy](#) for inclusive employment.
3. GROW provides capacity building strategies and links to employment services that work with disadvantaged Victorians from the G21 region <https://grow.g21.com.au/resources-support/inclusive-employment-resources/find-employment-supports>.
4. GROW links suppliers to social enterprises, disability enterprises or Indigenous business who are in the G21 region <https://grow.g21.com.au/resources-support/list-of-g21-social-enterprises>.
5. By joining GROW, suppliers can verify that they are committing to and reporting on fair, inclusive and sustainable business outputs and practices (can be included in tender documentation, based on Compact Action Plans).
6. Through established networks and links, GROW also assists suppliers to support learning and sharing of tools and resources, track their key actions and develop capacity in Social Procurement and Inclusive Employment.
7. GROW encourages suppliers to register on [Localised](#) to increase their local visibility for major buyers and access local opportunities. Participating in the GROW initiative provides opportunity for suppliers to be discovered, to establish strategic partnerships and/or be involved in joint ventures.